

# come geek out with us this summer!



The Baldwin Krystyn Sherman Partners (BKS-Partners) Summer Intern Program is designed for college students who love to geek out on risk management and insurance as much as we do. We invest heavily to ensure our program is jam-packed with fun and learning because we believe in investing in potential future colleagues.

Are you in? Apply today for a chance to learn for yourself why BKS is consistently ranked a Best Place to Work and an industry leader in growth!

## risk management internship program

Our Risk Management Internship Program is ten weeks – **June 1st through August 4th**. Interns are exposed to our three primary business segments: Commercial Risk Management, Employee Benefits and Private Risk Management. During your internship, you'll have the opportunity for lots of learning and...

### Get real-world experience in:

- Identifying new business opportunities
- Presenting to a client
- Industry benchmarking
- The marketing and renewal process
- Navigating the vital role of a broker

### Enhance your resume with:

- On the job training from industry leaders
- Exposure to carriers and vendors
- Knowledge of service standards by client size and industry
- Samples of your professional work and results
- Time management skills

imagine  
a summer  
where you ...



Ready to apply?  
Visit us at [www.bks-partners.com/join-our-team](http://www.bks-partners.com/join-our-team)

## ABOUT BALDWIN KRYSTYN SHERMAN PARTNERS

Baldwin Krystyn Sherman Partners (BKS-Partners) is an award-winning independent insurance brokerage firm providing private risk management, commercial risk management, employee benefits and Vitality™ programs to clients wherever life takes them throughout the U.S. and internationally. One of the largest privately held firms in Florida, BKS-Partners takes a holistic and boutique approach to insurance architecture and risk management. The firm builds personalized client relationships and utilizes a proprietary process called RiskMapping™ to examine client lifestyles, passions, professions and business ventures generating a 360° view of their unique risk profile. BKS Holistic Protection™ is then custom designed, which provides integrated coverage for all areas of a clients' life.

# what it's like to start a career at BKS...

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MONICA STARTS, FLORIDA STATE UNIVERSITY

"Taking the theoretical knowledge that we learned in school and transitioning that into practical work knowledge [has been a challenge], a lot of colleagues have been great in that adjustment, and taking something that we learn and tested on in school, and showing us how that would apply in your everyday job here."

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JACK MITCHELL, UNIVERSITY OF MISSISSIPPI

"I think the real world knowledge that you get from an internship at BKS is invaluable going forward in your career."

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KATIE BRUMMER, FLORIDA STATE UNIVERSITY

"You have the opportunity to sit down with people, build relationships and get to know all of the different departments. When you are further down the road, looking for a job, those relationships will make it easier."

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ANDREA NALL, UNIVERSITY OF CENTRAL FLORIDA

"I think the best outcome of this internship was the experience and having the background of getting to work for a company that is respected in the area as well as recognized."

*exciting*. **rewarding**. supportive.  
**engaging**. **FAST-PACED**. *unique*.  
**opportunistic**. *collaborative*. **POSITIVE**. **FUN**.